

## Schedule – First On-Site Block

### What to expect?

**Legal outcome as a product**  
product: What do clients expect from lawyers and what are the options to provide the product?

**“Lawyers only” – is history!**  
More and more new & cost-effective – ways of generating “lawyer’s” output are available.

### What to expect?

**It is far more than digitizing the support for lawyers.**

What about replacing lawyers, law firms ... with smart, digital processes fueled by (Gen)AI? Can “ALSPs” do that much better, faster & cheaper? Can inhouse departments pull in even more work and save \$\$\$?

### What to expect?

**Is it all about efficiency? ... or also effectiveness?**

Will traditional business models of law firms collapse? ... or will there be a boost with new service options?

Day 1 05.02.2026 Thursday	Day 2 06.02.2026 Friday
10:00-11:00	09:00-10:30
Welcome @TUM	Technological Trends - An Overview
11:15-12:45	10:45-12:15
Service Delivery in Law: Basics	Recognizing Technological Trends
13:45-15:15	13:15-14:45
Service Delivery in Law: Future	Strategy: Evolving ecosystem
15:30-17:00	15:00-16:30
Service Delivery in Law: Impact	Strategy: Positioning Homework
18:00-20:00	
Evening Session (Munich) @SKW Schwarz	

### What to expect?

**Technology is rapidly evolving.** You will learn and discuss about technological trends, how to recognize, and how to assess them.

The methods at hand will be applied to latest innovation like artificial intelligence, but also to important technology for knowledge management.

### What to expect?

**The ecosystem of the legal sphere is changing.** In addition to established companies and business models we see Legal Tech start-ups and law firms with software / tech subsidiaries.

We will explore how needs for technology and operational excellence can be met by extending and revisiting the partnerships and the evolving ecosystem.

## Schedule – Second On-Site Block

### What to expect?

**What brought you here, won't bring you there.** We need to understand how the capabilities of a successful organization can be generated by revisiting and improving our company's structure.

This implies understanding and describing, both, **the status quo, but also the target organization.**

### What to expect?

In addition, modern (legal) organizations need to establish **new ways of working and delivering** professional legal service and legal products.

**Adapted methods such as legal agile work can be a way forward.**

Day 3 19.02.2026 Thursday	Day 4 20.02.2026 Friday
10:00-11:30	09:00-10:30
Recap & Elevator pitch by groups	Impact of legal professionals in the value chain
11:45-13:15	10:45-12:15
Organizational capabilities: Structure of the Future	Preparing for the future: Resources
14:15-15:45	13:15-14:45
Organizational capabilities: Processes	Preparing for the future: People
16:00-17:30	15:00-16:30
Organizational capabilities: Methods (Governance)	Panel discussion: Business models for the future of law
18:00-19:30	
Evening Session LRZ Zentrum Garching	

### What to expect?

In modern companies legal (and compliance) are an **integral part of value chains.**

This session will explore and deepen the understanding of **the role of legal professional** and how they are contributing to the value chain of successful organizations.

### What to expect?

For the challenges ahead, we need **additional resources such as tools, applications, platforms, partners, memberships.** You will learn and discuss how to identify, prioritize, and implement such strategies.

Even in times of AI, people will stay at the heart of strategic planning of legal organizations. A dedicated sessions will explore **how to prepare and transform ourselves and our colleagues** for the new journey.